

### FOCUS Germany Programmes for Groups of University Students

Course fees are not subject to VAT / other services include 19% VAT	Number of Participants				
	Under 10	10-14	15-19	20-25	26-30
Application Fees including visa invitation + document courier fee + insurance package	50 €				
<b>Ist Week:</b> 20 hour programme of seminars and visits to related companies and institutions including seminar and teaching material	3500 € per group	350 €	300 €	275 €	250 €
<b>Extra Week:</b> 20 hour programme of seminars and visits to related companies and institutions including seminar and teaching material	2500 € per group	250 €	225 €	200 €	175 €
2 half-day excursions and 1 full-day excursion (touristic programme) including entry fees and guide (optional extra)	165 €	125 €		100 €	
Transfer to/from airport or railway station to accommodation. Transfer by public transport included if booking accommodation programme.	(per group) Otherwise 300 € for one-way transport of group by luxury coach or taxi from accommodation to airport including guide.				
Consecutive translation of all seminars by interpreter, all-time accompanying and support in group's mother-tongue; translation of all seminar documentation	(per group) from 1200 €- per week (20 hours) depending on language				
Accommodation including B&B or half-board	Prices vary according to season as well as quality of accommodation required. Please let us know your requirements so that we can send you a tailor-made quotation.				

### FOCUS Germany Programmes for Delegations / Professionals / Civil Servants / Managers

All fees include 19% German VAT	Number of Participants				
	Under 10	10-14	15-19	20-25	26-30
Application Fees including visa invitation + document courier fee + insurance package	80 €				
<b>Ist Week:</b> 20 hour programme of seminars and visits to related companies and institutions including seminar and teaching material	4800 € per group	480 €	400 €	380 €	350 €
<b>Extra Week:</b> 20 hour programme of seminars and visits to related companies and institutions including seminar and teaching material	3800 € per group	380 €	300 €	280 €	250 €
2 half-day excursions and 1 full-day excursion (touristic programme) including entry fees and guide (optional extra)	165 €	125 €		100 €	
Transfer to/from airport or railway station to accommodation. Transfer by public transport included if booking accommodation programme.	(per group) Otherwise 300 € for one-way transport of group by luxury coach or taxi from accommodation to airport including guide.				
Consecutive translation of all seminars by interpreter, all-time accompanying and support in group's mother-tongue; translation of all seminar documentation	(per group) from 1200 €- per week (20 hours) depending on language				
Accommodation including B&B or half-board	Prices vary according to season as well as quality of accommodation required. Please let us know your requirements so that we can send you a tailor-made quotation.				

### FOCUS Germany Tailor-made Programmes for Corporate Delegations, Investors and Businessmen

Prices include 19% German sales tax	Number of Participants				
	Under 12	12-14	15-19	20-25	26-30
Application Fees including visa invitation + document courier fee + insurance package	50 €				
<b>ONE Week INTENSIVE:</b> 40 hour programme of seminars and visits to related companies and institutions including seminar and teaching material	7800 € per group	650 €	600 €	550 €	500 €
2 half-day excursions and 1 full-day excursion (touristic programme) including entry fees and guide (optional extra)	165 €	125 €		100 €	
Transfer to/from airport or railway station to accommodation. Transfer by public transport included if booking accommodation programme.	(per group) Otherwise 300 € for one-way transport of group by luxury coach or taxi from accommodation to airport including guide.				
Consecutive translation of all seminars by interpreter, all-time accompanying and support in group's mother-tongue; translation of all seminar documentation	(per group) from 1200 €- per week (20 hours) depending on language				
Accommodation including B&B or half-board	Prices vary according to season as well as quality of accommodation required. Please let us know your requirements so that we can send you a tailor-made quotation.				