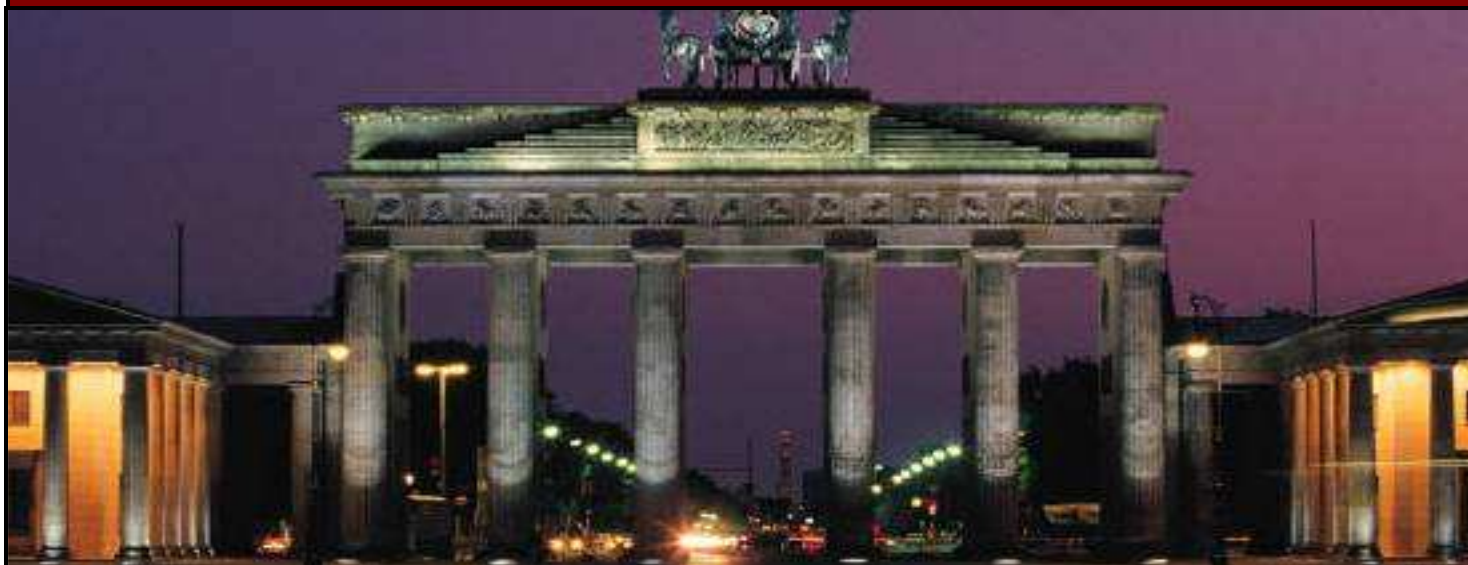


FOCUS GERMANY

Special Programmes for Students, Specialists and University Lecturers



Within the framework of our Focus Germany programme, we offer a range of tailor-made research and practical training seminar programmes for delegations of **Students and Specialists from around the World** including visits to international companies as well as to ministries, public authorities, educational establishments, consumer organisations and other related institutions. The programme covers innovative aspects of German economic life, society and state-of-the-art industry and technology which have traditionally enjoyed worldwide renown. Such visits may also be coordinated to coincide with important international trade fairs taking place in Germany. A particular focus is placed on environmental issues, sustainability and corporate social responsibility in German industry, as these are considered to be essential for the future peaceful development of the world economy. Below is a selection of themes available for such international exchange programmes:

- o **Alternative and Solar Energy in Building Projects**
- o **Automobile manufacture**
- o **Banks, Stocks and Company Financial Management in Germany**
- o **Civil Engineering and City Planning**
- o **Culture and Event Management**
- o **Architecture and Sustainability in Urban Development**
- o **Educational infrastructure (Vocational & Primary to Tertiary)**
- o **Environmental Management and Protection of Resources**
- o **German export industry**
- o **Heavy Industry (Metallurgic Engineering)**
- o **Hospital Management and Public Health**
- o **Innovative Floristry and Floristry management**
- o **Innovative Social Work Management**
- o **Innovation in the German Chemical Industry**
- o **Management and Sustainable Development Economics**
- o **Mechanical Engineering Management in Germany**
- o **Protection and Management of Intellectual Property**
- o **Public Services & Utilities (Railway, Water, Gas etc.)**
- o **Taxation and Tax Consulting**
- o **Tourism Management**
- o **....other subjects available on request**

In each of the modules, we elucidate the theoretical (30%) and practical aspects (70%) of the particular focus theme. The standard length of the course is 1 week but this may be extended to 4 weeks. It is also possible to conclude the 4-week course with a paper given on one of the focus topics, recapitulating the theoretical and practical insights gained. The papers are presented to the group at the end of the course and may possibly be accepted for credits at the university in the student's home country. A EURASIA Institute tutor supports and directs the project groups. In the afternoons and evenings, the participants have time to get to know Berlin while special activities can be organised for each group if required.

The package consists of various modules which may be chosen to make your tailor-made programme (per one week):

- **Application module:** visa documents including health and liability insurance coverage
- **Seminar module:** 20 academic hours* of seminars, company visits etc. in one of the above modules including course materials
- **Excursions module:** 2 half-day excursions (each 4 hours) and 1 full-day excursion including entry fees and guide
- **Accommodation** 7 days and 6 nights accommodation (host family or hostel) with half-board
- **Transfer** Airport Transfer Service costs 75€ per transfer by public transport and 200 € per transfer in a hired coach
- **Interpreter** (Groups bringing their own interpreter must pay the application fee and accommodation for this person extra) - If the group has no interpreter then EURASIA will provide one at an additional Cost of 1000 € + 19% German sales tax per group per week (20 hours).

*Accompanying group leaders will only be charged for accommodation and application fee but not for the programme

Prices ARE NOT SUBJECT TO German sales tax	Number of Participants				
	Under 10	10-14	15-19	20-25	26-30
Application Fees including visa invitation + document courier fee + insurance package	50 €				
Ist Week: 20 hour programme of seminars and visits to related companies and institutions including seminar and teaching material	3500 € per group	350 €	300 €	275 €	250 €
Extra Week: 20 hour programme of seminars and visits to related companies and institutions including seminar and teaching material	2500 € per group	250 €	225 €	200 €	175 €
2 half-day excursions and 1 full-day excursion (touristic programme) including entry fees and guide (optional extra)	138 €	99 €		66 €	
Transfer to/from airport or railway station to accommodation. Transfer by public transport included if booking accommodation programme.	Otherwise 250 € for one-way transport of group by luxury coach or taxi from accommodation to airport including guide.				
Consecutive translation of all seminars by interpreter and translation of all seminar documentation	from 1000 €- per week (20 hours) depending on language				
Accommodation including B&B or half-board	Prices vary according to season as well as quality of accommodation required. Please let us know your requirements so that we can send you a tailor-made quotation.				